

## **Instinet Announces Organizational Change in Asia-Pacific**

Tetsuhiro Nishi Named Regional Head of Instinet's Asia-Pacific business, Shaun Bramham to relocate to the UK and take a role within Nomura's Global Markets business

**NEW YORK & HONG KONG – June 12, 2015** - Instinet Incorporated today announced an organizational change in its Asia-Pacific business.

Tetsuhiro Nishi has been appointed Regional Head of Instinet's Asia-Pacific business and will be responsible for overseeing all aspects of Instinet's brokerage operations and business strategy in the region. He will be based in Hong Kong. His appointment will be effective from July 1 and he will assume his related responsibilities pending regulatory approvals.

Commenting on Mr. Nishi's appointment, Jonathan Kellner, Chief Executive Officer of Instinet Incorporated, said: "We are excited to welcome someone of Nishi's expertise to Instinet. His deep understanding of the Asia-Pacific region, coupled with his knowledge of U.S. and European markets, means that we are strongly positioned to build on our achievements to date and drive the performance of Instinet's Asia-Pacific franchise."

Mr. Nishi most recently served as a Managing Director and Head of the Sales and Trading Group for Nomura in Tokyo, where he covered Japanese equity products for domestic and international clients. Prior to his most recent role, he was Head of Program Sales Trading in Tokyo, covering program trading services for the Asia-Pacific region. He joined Nomura in 1997 and initially served as an equity trader until relocating to Nomura Securities International, Inc., in New York where he worked as a sales trader covering U.S. domiciled accounts and Japanese clients. He holds an MBA from the University of Michigan Business School, and earned an undergraduate degree in Industrial Engineering from Waseda University in Japan.

Shaun Bramham, who has served successfully as Head of Instinet's Asia-Pacific region for the past two years, will join Nomura International plc in London and take a strategic role within Nomura's Global Markets business. Mr. Kellner noted: "We are saddened to see Shaun leave the Instinet platform, but I would like to thank him for his numerous contributions over the last two years, which have not only benefited the Asia-Pacific franchise, but also Instinet as a whole. All at the firm wish Shaun the best of luck and continued success in his new endeavor."

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## **About Instinet**

As the equity execution services arm of the Nomura Group, Instinet Incorporated's subsidiaries provide independent, agency-only brokerage services to clients throughout the world. Through its advanced suite of electronic trading tools, experienced high-touch trading group and unparalleled access to insightful content and unique agency-only liquidity, Instinet helps institutions lower overall trading costs and ultimately improve investment performance. Over the course of its 40+ year history, Instinet has introduced a range of now industry-standard trading technologies as well as the world's first major electronic trading venue, one of the first U.S. ECNs and, most recently, the Chi-X businesses. For more information, please visit instinct.com.



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