

BlockMatch Asia

ALP Guidelines

~~November~~March 2022~~2023~~
Version 1.10



Contents

1	Introduction	6664
2	Definitions	6664
3	Traded markets	6665
4	Clients and User Restrictions	7775
4.1	Eligible Clients	7775
4.2	Opt-Out Arrangements	7775
4.3	Short Selling	7775
4.4	Associated Risks	7775
4.5	Client Consent	7776
5	Conditional Book	8886
5.1	Conditional Orders	8886
5.2	Interaction with Conditional Orders	8886
5.3	Conditional Book	8887
5.4	Firm Up	8887
5.5	Response Timeframe and Matching Priority	9997
5.6	Firm order interaction with the Conditional Book	9997
5.7	Order Behaviour	9997
5.8	Monitoring	9997
6	Treatment of Proprietary Orders	9998
7	Trading and Operational Matters	1040108
7.1	Trading Services	1040108
7.2	Hours of Operation	1040108
7.3	Trading Calendars	1141419
7.4	Monitoring and Internal Controls	1141419
7.5	Trade Publication and Reporting	1242429
8	Execution Methodology and Trade Price	13434310
8.1	Order Entry and Order Routing	13434310
8.2	Conditional Order Entry and Firm Up	15454412
8.3	Onward Routing	20204916
8.4	Trade Price	20204916
8.5	Counterparty Selection	20204916
8.6	Priority	21242017
8.7	Order Types	21242017
8.8	Minimum Quantity	22222418
8.9	Tick Sizes	22222418
8.10	Board Lot Sizes and Quantity	22222418
8.11	Side	23232249

9	Cancellation and Amendment Process	23232219
9.1	Client Cancellation	23232219
9.2	Client Amendment	23232219
9.3	Trade Cancel/Trade Correct	23232219
9.4	Force Cancel	23232219
9.5	Contingency Arrangement	24242319
10	Aggregation	24242320
11	Self-Crossing	24242320
12	Internal Control Process	24242320
12.1	Stock Suspension	24242320
12.2	Price Range Checking	24242320
12.3	Schedule of Internal Users	24242320
13	Settlement	25252421
1	Introduction	4
2	Definitions	5
3	Traded markets	5
4	Clients and User Restrictions	5
4.1	Eligible Clients	5
4.2	Opt-Out Arrangements	6
4.3	Short Selling	6
4.4	Associated Risks	6
5	Conditional Book	6
5.1	Conditional Orders	6
5.2	Interaction with Conditional Orders	6
5.3	Manual Order Minimum Sizes	7
5.4	Conditional Book	7
5.5	Firm Up	7
5.6	Response Timeframe and Matching Priority	7
5.7	Firm order interaction with the Conditional Book	7
5.8	Order Behaviour	7
5.9	Monitoring	8
6	Treatment of Proprietary Orders	8
7	Trading and Operational Matters	8
7.1	Trading Services	8
7.2	Hours of Operation	8
7.3	Trading Calendars	9
7.4	Monitoring and Internal Controls	9
7.5	Trade Publication and Reporting	10
8	Execution Methodology and Trade Price	10

8.1	Order Entry and Order Routing	10
8.2	Conditional Order Entry and Firm Up	12
8.3	Onward Routing	16
8.4	Trade Price	16
8.5	Counterparty Selection	16
8.6	Priority	17
8.7	Order Types	17
8.8	Minimum Quantity	18
8.9	Tick Sizes	18
8.10	Minimum Sizes and Quantity	19
8.11	Side	19
8.12	Supported Securities	19
9	Cancellation and Amendment Process	19
9.1	Client Cancellation	19
9.2	Client Amendment	19
9.3	Trade Cancel/Trade Correct	20
9.4	Force Cancel	20
9.5	Contingency Arrangement	20
10	Aggregation	20
11	Self-Crossing	20
12	Internal Control Process	20
12.1	Stock Suspension	20
12.2	Price Range Checking	21
12.3	Schedule of Internal Users	21
13	Settlement	21
1	Introduction	4
2	Definitions	4
3	Clients and User Restrictions	4
3.1	Eligible Clients	4
3.2	Opt-Out Arrangements	4
3.3	Associated Risks	5
4	Conditional Book	5
4.1	Conditional Orders	5
4.2	Interaction with Manual Conditional Orders	5
4.3	Minimum Order Sizes	5
4.4	Conditional Book	6
4.5	Firm Up	6
4.6	Response Timeframe and Matching Priority	6
4.7	Firm order interaction with the Conditional Book	6

4.8	Order Behaviour	6
4.9	Monitoring	6
5	Treatment of Proprietary Orders	7
6	Trading and Operational Matters	7
6.1	Hours of Operation	7
6.2	Monitoring and Internal Controls	8
6.3	Trade Reporting Timing	8
7	Execution Methodology and Trade Price	9
7.1	Order Entry and Order Routing	9
7.2	Conditional Order Entry and Firm Up	10
	Electronic vs Electronic	10
7.3	Onward Routing	13
7.4	Trade Price	13
7.5	Counterparty Selection	13
7.6	Priority	13
7.7	Order Types	14
7.8	Minimum Quantity	14
7.9	Tick Sizes	15
7.10	Quantity	15
7.11	Side	15
7.12	Supported Securities	15
8	Cancellation and Amendment Process	16
8.1	Client Cancellation	16
8.2	Client Amendment	16
8.3	Trade Cancel/Trade Correct	16
8.4	Force Cancel	16
8.5	Contingency Arrangement	16
9	Aggregation	16
10	Self-Crossing	17
11	Internal Control Process	17
11.1	Stock Suspension	17
11.2	Price Range Checking	17
11.3	Schedule of Internal Users	17
12	Settlement	18

1 Introduction

Instinet Pacific Limited (“Instinet”) – CE No. ABB038 – operates an Alternative Liquidity [Pool](#) (“ALP”) for Hong Kong listed securities pursuant to its Securities and Futures Commission (“SFC”) Type 7 license under the brand name BlockMatch Asia (“BlockMatch”), and is approved as a Recognised Market Operator (“RMO”) by the Monetary Authority of Singapore (“MAS”) under the Securities and Futures Act (Cap. 289).

This document is Instinet’s ALP Guidelines (“Guidelines”) written to ensure Instinet’s adherence to the SFC Paragraph 19 of the Code of Conduct for Persons Licensed by or Registered (“Paragraph 19”) with the SFC (“the Code”) and specifically Schedule 8 of the Code; and MAS Guidelines on the Regulation of Markets and recognition conditions for Instinet’s RMO status.

2 Definitions

“Alternative Liquidity Pool or ALP”:	is defined in Paragraph 19;
“Conditional Orders”:	is defined as in Paragraph 54.1 of this document;
“Group of companies”:	shares the definition as in Part 1 of Schedule 1 of the Securities and Futures Ordinance (“the SFO”);
“Algorithmic Conditional Order	is as defined in Paragraph 54.1 of this document;
“Firm up”:	is as defined in Paragraph 4.35.4 of this document;
“Primary Exchange”	is as defined in Paragraph 3 of this document;
“Proprietary Order”:	is as defined in Paragraph 19;
“Manual Conditional Order”	is as defined in Paragraph 54.1 of this document;
“Qualified Investor”:	is as defined in Paragraph 19;
“User”:	is as defined in Paragraph 19.

3 Traded markets

[BlockMatch provides trading in equity securities listed in the following Primary Exchanges:](#)

Market	Primary Exchange
Hong Kong	Stock Exchange of Hong Kong¹ (“SEHK”)
Indonesia	Indonesia Stock Exchange (“IDX”).
Malaysia	Bursa Malaysia (“KLSE”)²
Philippines	The Philippine Stock Exchange (“PSE”)

[BlockMatch will support trading of all securities that have the same settlement process as an equity security. This includes ordinary stocks and exchange traded funds. Orders for fixed income and exchange traded derivatives securities will be rejected.](#)

¹ [Owned and operated by Hong Kong Exchanges and Clearing Limited](#)

² [Trading of Malaysian securities is not open to partner broker clients, i.e. those clients who are executing orders on behalf of another client, \(due to local settlement restrictions\).](#)

4 Clients and User Restrictions

2.14.1 Eligible Clients

Only “Qualified Investors” are able to trade in BlockMatch, subject to approval and acceptance of this Guide and the Terms of Business. Orders from clients who are not authorised to trade are rejected. Clients must also ensure that their underlying clients are Qualified Investors. In respect of investors in Singapore, Instinet shall only allow professional investors, accredited investors and expert investors to trade directly on its organised markets.

Instinet reserves the right to limit access to or prohibit the use of BlockMatch at its own discretion.

2.24.2 Opt-Out Arrangements

Client configurations can easily be changed to opt-out of interaction with BlockMatch and opt-out requests should be directed to your Instinet relationship manager. Clients can use Counterparty Selection functionality to tailor interaction with specific profiles of counterparty. A description of Counterparty Selection is found at [78.5](#), and requests can also be directed to your Instinet relationship manager.

4.3 Short Selling

Clients must adhere to the relevant exchange rules and market regulations for each market, and therefore must not short sell securities within BlockMatch.

2.34.4 Associated Risks

Given the agency nature of Instinet’s business there are limited risks of which the client should be aware. Instinet is keen to ensure that the BlockMatch product is valued by all clients, and as such, we provide access to a wide spectrum of liquidity. Clients can choose to opt out of interaction with particular types of counterparty. In particular, users who do not wish to interact with Liquidity Providers or Principal orders can use Counterparty Selection functionality as set out at [78.5](#), and in addition can use minimum quantity to filter out smaller orders.

Instinet receives price feeds from ~~Stock Exchange of Hong Kong³ (“SEHK”), Primary Exchanges or~~ other market data vendors we consider reliable. In exceptional circumstances pricing information may be delayed due to reasons beyond Instinet’s control, which may result in orders being matched in BlockMatch outside the prevailing best bid and ask on ~~SEHK~~the relevant Primary Exchange.

4.5 Client Consent

For markets other than Hong Kong, upon an executed trade in BlockMatch, Instinet transmits matched BUY and SELL orders to a local broker for publication at the Primary Exchange. Clients consent to disclosure of their orders and any other relevant information to Primary Brokers as described at 7.5, for purposes of order transmission, execution, reporting and publication at the relevant local exchange. Client orders must comply with all relevant rules and regulations of the Primary Exchange.

³ Owned and operated by Hong Kong Exchanges and Clearing Limited

35 Conditional Book

3-15.1 Conditional Orders

A non-binding order which is submitted to the BlockMatch Conditional book. Upon BlockMatch identifying matchable contra liquidity, the order submitter receives ~~an electronic message~~ firm up request (~~notification~~) from BlockMatch to send a firm order for execution in the BlockMatch Limit Crossing Book. BlockMatch provides for the following types of conditional orders:

- Algorithmic conditional orders: Where clients can enter conditional orders via an algorithm, allowing for automated system management of the submission of conditional orders and firm up process.
- Manual conditional orders: Non-algorithmic conditional orders.

5.2 Interaction with Conditional Orders

Users may specify the type of conditional orders that they wish to interact with, by using FIX Tag 7098 MatchInst. This is also applicable to firm orders that have elected to interact with conditional orders as described at 5.6.

Where there is marketable contra liquidity and BlockMatch identifies a trading opportunity, in the case of an algorithmic conditional order on one side vs a manual conditional order on the contra side; the manual conditional order is invited to firm up first, and the algorithmic conditional order will not get a firm up request until the manual user has responded.

Where both sides are algorithmic conditional orders, or manual conditional orders, both sides will receive a firm up request simultaneously. Monitoring of firm up requests is discussed at 5.8.

Where a firm order on one side triggers a firm up request to a conditional order on the other side, only the conditional order receives a firm up request. Firm order interaction with conditional orders is described at 5.6 and 8.2.

3-25.3 Conditional Book

The Conditional Book ~~holds~~ receives conditional orders and manages the identification and notification of contra liquidity. Conditional orders are pegged to the mid-point of the exchange best bid/offer, and are ~~therefore~~ prioritised by size, time. No matching takes place within the Conditional Book and all firmed up orders are executed within the BlockMatch Limit Crossing Book.

3-35.4 Firm Up

In the event the Conditional Book identifies ~~potential contra side interest~~ a trading opportunity, ~~users~~ clients will receive notification of the potential trading opportunity with an invitation to firm up. The notification displays symbol and the users own size and side, however does not display any details of the contra order or identity of the counterparty. Unmarketable conditional orders, or orders which cannot meet a contra order's minimum quantity requirements are not eligible to receive a notification message.

3-45.5 Response Timeframe and Matching Priority

~~Algorithmic conditional users~~ have 2 seconds to respond to a ~~notification message~~firm up request and send a firm order to the ~~BlockMatch~~-Limit Crossing Book, ~~and manual conditional users have 30 seconds to respond~~. All orders ~~injected into~~submitted to the ~~BlockMatch~~-Limit Crossing Book are matched on a price, size, time basis.

3-55.6 Firm order interaction with the Conditional Book

Resting orders in the BlockMatch Limit Crossing Book can elect to interact with conditional orders using FIX Tag 7098 MatchInst, which flags the order to the Conditional Book. Trading opportunities can therefore be generated by a contra conditional order, or by a firm order flagged to the conditional book. ~~When the Conditional Book is looking for contra liquidity, it therefore can see any conditional orders, and those firm orders which have been flagged.~~ Questions or requests regarding tagging of firm orders can be directed to your Instinet relationship manager.

3-65.7 Order Behaviour

Any order that is ~~injected into~~submitted to the BlockMatch Limit Crossing Book in response to a firm up request can execute against ~~any marketable~~ contra liquidity orders, subject to its limit price and any minimum quantity applied. This includes conditional order firm ups, orders received as a late response to a firm up request, and any resting firm orders. To ensure service integrity, Instinet will monitor timing of responses to firm up requests alongside monitoring described at 45.98.

3-75.8 Monitoring

In monitoring the response rate to conditional orders, and limit the potential for information leakage, Instinet personnel will evaluate, on an ongoing basis for each trading day, the firm up rate for each client. Where a client's firm up rate falls below a defined % for the relevant trade date, Instinet will take appropriate steps to ensure service integrity.

46 Treatment of Proprietary Orders

Instinet is an agency only broker and therefore does not have any of its own proprietary orders that access BlockMatch. Within BlockMatch, the matching logic prioritises agency orders over principal meaning for example where two orders are resting at the same price level, the agency order has queue priority over the principal order, irrespective of time entered. Instinet monitors matching priority of orders on a post trade basis to ensure fair treatment and service integrity.

Instinet is wholly owned by Nomura Holdings Inc. Some Nomura entities under the same ownership, whilst treated the same as any other client at Instinet, are treated as "proprietary" under the broad definitions in the Code and the SFO (Cap 571). If any of these Nomura entities access BlockMatch, irrespective of the time when their orders are placed, the matching logic prioritises agency orders over principal orders.

In addition, Instinet uses Counterparty Selection profile tagging should clients wish to opt out of any interaction with principal orders.

57 Trading and Operational Matters

5-17.1 Hours of Operation Trading Services

BlockMatch operates two distinct order books; a regular Limit Crossing order book, and a Market-On-Close order book. In addition, BlockMatch provides a Conditional Book for management of conditional orders, and matching of orders submitted in response to a firm up request are executed in conditional orders takes place within the Limit Crossing book.

Book	Comments
Conditional Book	Receives conditional orders, identifies contra liquidity and requests firm up.
Limit Crossing Book	Orders can only execute once continuous trading at the relevant primary exchange commences.
Market-On-Close	Orders will cross with an indicative price (previous close) and then re-price to the day's closing price once it is published.

7.2 Hours of Operation

-Each book operates under the following hours (Hong Kong Time):

Primary Exchange Listing	Limit Crossing Book	Conditional Book	Market-on-Close Book
Bursa Malaysia	09:00-12:30 14:30-16:45	09:00-12:30 14:30-16:45	N/A
IDX	10:00-12:30 14:30-15:50	10:00-12:30 14:30-15:50	07:30-17:30
PSE	09:30-12:00 13:00-14:45	09:30-12:00 13:00-14:45	07:30-17:30
SEHK	09:30-12:00 13:00-16:00	09:30-12:00 13:00-16:00	07:30-18:30

SEHK opening hours for normal trading hours are as follows:

Time	Session
09:00—09:30	Pre-open Session
09:30—12:00	Morning Continuous Trading
12:00—13:30	Extended Morning Session
13:00—16:00	Afternoon Continuous Trading
16:01—16:10	Closing Auction (for eligible stocks)

7.3 Trading Calendars

BlockMatch follows the trading calendar and market conventions of each Primary Exchange, and clients are asked to note the relevant details for each market. Where the Primary Exchange is closed, for example due to a holiday or half day, BlockMatch Asia will not provide trading for those securities specifically. Instinet will not inform clients of Primary Exchange trading calendars of any relevant changes to those calendars.

Whilst BlockMatch is operated by Instinet in Hong Kong, where there is a Hong Kong public holiday and the relevant Primary Exchange is open, BlockMatch will provide trading in those securities. On Lunar New Year's Eve, Christmas Eve and New Year's Eve, trading hours are cut short to half a day with trading ceasing at 12:30. There will be no trading on New Year's Day and other public holidays in Hong Kong.

~~There are also other special circumstances such as typhoons where the exchange is closed or has shortened trading hours.~~

~~On Lunar New Year's Eve, Christmas Eve and New Year's Eve, trading hours are cut short to half a day with trading ceasing at 12:30. There will be no trading on New Year's Day and other public holidays in Hong Kong.~~

~~There are also other special circumstances such as typhoons where the exchange is closed or has shortened trading hours.~~

~~BlockMatch operates two distinct books; a regular Limit Crossing order book, and a Market On Close order book. In addition, BlockMatch provides a Conditional Book for management of conditional orders, and matching of conditional orders takes place within the Limit Crossing book. Each book operates under the following hours:~~

Book	Operating Hours	Comments
Conditional Book	09:30—16:00	Holds conditional orders, identifies contra liquidity and requests firm up.
Limit Crossing	09:30—16:00	Orders can only cross once Continuous trading at SEHK commences at 09:30.
Market On Close	07:30—18:30	Orders will cross with an indicative price (previous close) and then re-price to the closing price once it is published.

5.27.4 Monitoring and Internal Controls

Instinet operates appropriate system controls to ensure the fair and orderly functioning of Block Match including for example the treatment of proprietary orders, execution methodology, Counterparty Selection and matching priority as set out in this document.

Instinet conducts monitoring of matching priority on a post trade basis to ensure fair treatment of agency orders over principal orders, and Instinet conducts monitoring of Counterparty Selection settings on a post trade basis to ensure integrity and accuracy of those settings.

Monitoring of conditional firm up requests and responses is stated at [45.87](#) and where relevant Instinet will take steps to ensure service integrity. [3.34.4](#) sets out that clients who do not wish to

interact with Liquidity Provider orders, can do so by using Counterparty Selection as described at [78.5](#).

Management of conflicts of interests is mitigated by:

- Opt-out arrangements. Clients can opt-out of interaction with BlockMatch, and can also opt-out of interaction with particular categories of client, ~~and;~~
- Within Instinet, real-time visibility of BlockMatch (including pre-trade order level data) is restricted to a need to know basis.
- ~~Monitoring of executions on a post trade basis to ensure integrity of agency over principal.~~

5.37.5 Trade Publication and Reporting Timing

~~All trades within~~ executed in BlockMatch are published on the Primary Exchange, subject to the relevant exchange rules and parameters. For markets other than Hong Kong, upon an executed trade in BlockMatch, Instinet transmits matched BUY and SELL orders to a local broker for publication at the Primary Exchange.

<u>Market</u>	<u>Primary Broker⁴</u>	<u>Primary Exchange</u>	<u>Timing for Limit Crossing Book Trades</u>	<u>Timing for Market-on-Close Trades</u>
<u>Hong Kong⁵</u>	<u>N/A. Instinet reports matched trades directly to SEHK.</u>	<u>SEHK</u>	<u>Reported within 1 minute.</u>	<u>Reported the following day within the order input or first 15 minutes of continuous trading.</u>
<u>Indonesia</u>	<u>Maybank Securities Pte. Ltd.</u>	<u>IDX</u>	<u>Published following receipt of orders.</u>	<u>Published 16:01-16:30, or next morning from 10:00.</u>
<u>Malaysia</u>	<u>Nomura Securities Malaysia Sdn.Bhd</u>	<u>KLSE</u>	<u>Published following receipt of orders.</u>	<u>N/A</u>
<u>Philippines</u>	<u>Mandarin Securities</u>	<u>PSE</u>	<u>Published following receipt of orders.</u>	<u>Published from 09:30 next trading day.</u>

~~Off exchange transactions that occur during market hours are required to be reported to SEHK within 1 minute. Transactions concluded outside SEHK trading hours are reported to the Exchange within the order input period of the Pre-opening session or the first 15 minutes of the commencement of Continuous trading.~~

~~Instinet will report all BlockMatch transactions as soon as the SEHK system is available for trade reporting.~~

⁴ Primary Broker may change from time to time depending on operational needs.

⁵ BlockMatch trades in SEHK securities executed between 12:00 and 13:00 are reported after 13:00:30.

The below table states when a BlockMatch trade is reported:

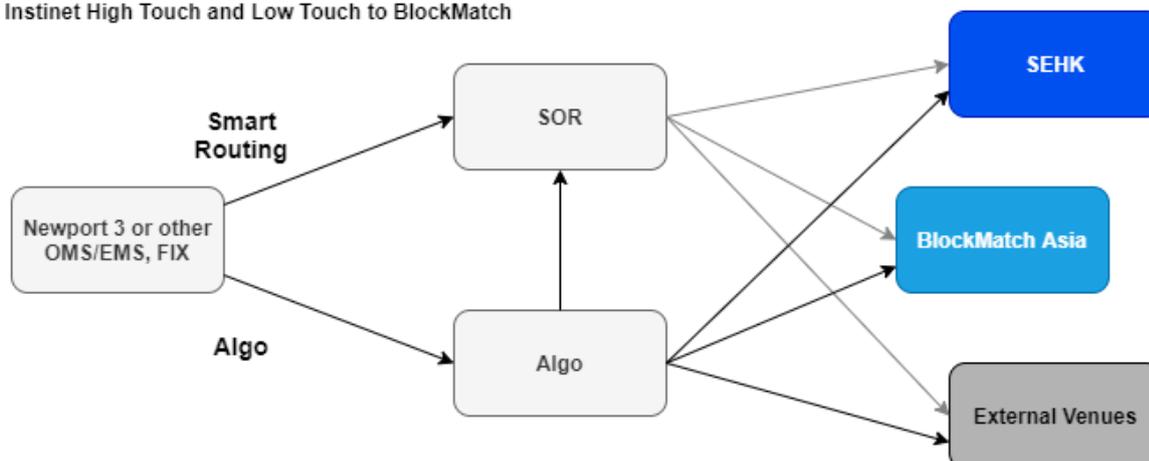
Book	Time of Trade	Reporting time	Comment
Conditional Book	09:30—16:00	Immediately after the trade is executed.	Trades entered <u>executed between</u> at 12:00-13:00 report <u>after</u> 13:00:30.
Limit Crossing Book	09:30—16:00	Immediately after the trade is executed.	Trades entered <u>at</u> <u>executed between</u> 12:00-13:00 report <u>after</u> 13:00:30.
Market-On-Close Book	07:30-18:30	The following trading day after 09:01:30.	These trades are reported to the exchange with a “previous day indicator”. i.e. a previous day’s trade, reported the next morning will have the previous day’s trade date.

68 Execution Methodology and Trade Price

6.48.1 Order Entry and Order Routing

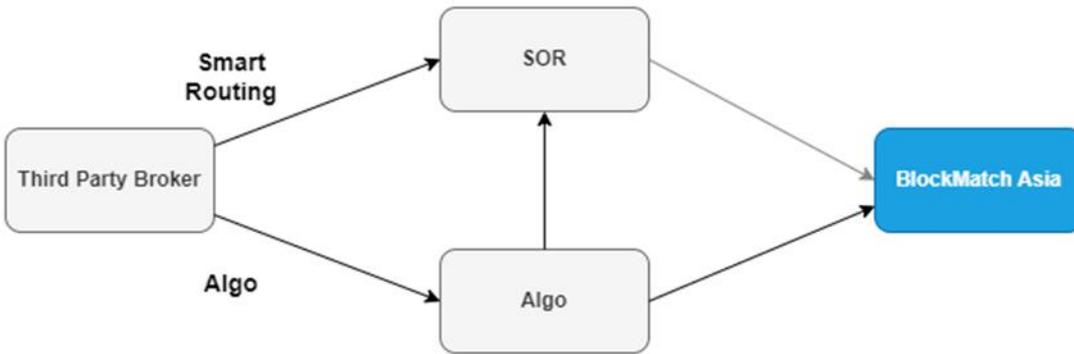
Client	Routing
High touch client	Uses Newport 3, other OMS/EMS or FIX to send orders to coverage trader. Coverage trader uses Newport 3 to access external venues via SOR or Instinet Expert Algorithms.
Low touch client	Sends order via Newport 3, FIX to SOR, or Instinet Experts Algorithms.

Instinet High Touch and Low Touch to BlockMatch

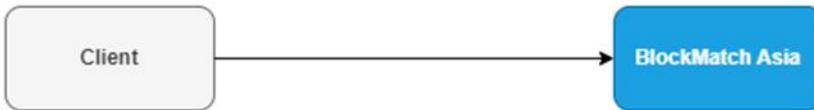


Client	Routing
Third Party Broker	Uses own SOR or algorithms to send orders to BlockMatch.
Direct Client Interaction	Uses FIX to send orders directly to BlockMatch.
Manual User	Submits manual conditional orders and firm ups directly to BlockMatch via an application.

Third Party Broker routing to BlockMatch



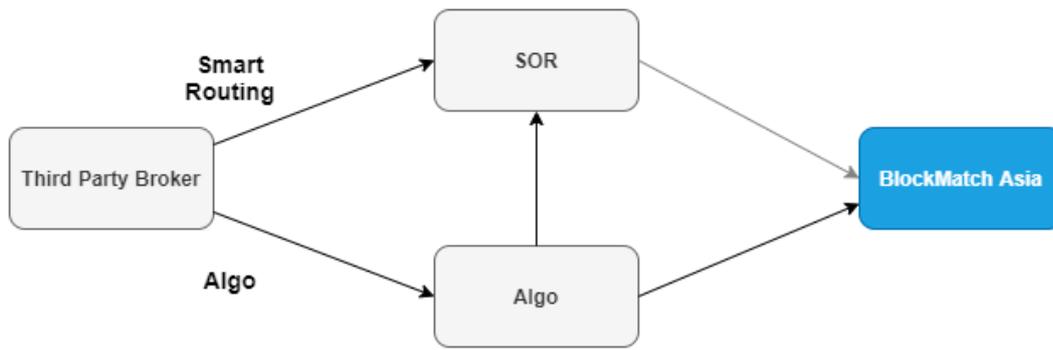
Client direct FIX to BlockMatch



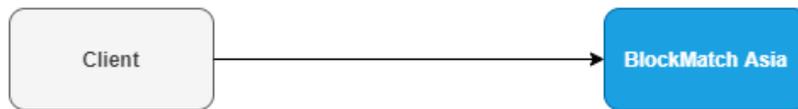
Manual user order submission to BlockMatch



Third Party Broker routing to BlockMatch



Client direct FIX to BlockMatch



8.2 Conditional Order Entry and Firm Up

Algorithmic vs Algorithmic

Order Entry

1: Buyer submits conditional order to BlockMatch Asia to buy 500k shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer

2: Seller submits conditional order to BlockMatch Asia to sell 250K shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer



Firm Up Request

3: BlockMatch Asia identifies matchable contra liquidity and sends firm up request to buyer and seller asking them to send a firm order for matching. Both buyer and seller have a short time window of 2 seconds to respond



Firm-Up and Execution

4: Both buyer and seller 'firm up' by submitting firm orders to BlockMatch Asia for matching and trade is executed in **250k shares at the mid-point of the Primary Exchange**



Order Entry

1: Buyer sends conditional order to BlockMatch Asia to buy 500k shares. Order is pegged to the mid-point of the exchange Best Bid/Offer

2: Seller sends conditional order to BlockMatch Asia to sell 250K shares. Order is pegged to the mid-point of the exchange Best Bid/Offer



Firm Up Request

3: BlockMatch Asia identifies matchable contra liquidity and sends firm up request to buyer and seller asking them to send a firm order for matching. Both buyer and seller have a short time window of 2 seconds to respond



Execution

4: Both buyer and seller 'firm up' by sending firm orders to BlockMatch Asia for matching and trade is executed in **250k shares at the mid-point of the primary exchange**



Algorithmic vs Manual

Order Entry

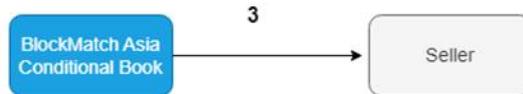
1: Buyer (an algorithmic user) submits conditional order to BlockMatch Asia to buy 500k shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer

2: Seller (a manual user) submits conditional order to BlockMatch Asia to sell 250K shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer



Firm Up Request to Manual User

3: BlockMatch Asia identifies matchable contra liquidity and sends firm up request to the seller (a manual user) to send a firm order for matching. The seller has a 30 seconds to respond



Manual User Firm Up

4: The seller submits a firm order to BlockMatch Asia



Firm-Up Request to Algorithmic User

5: Upon receipt of the seller's firm order, a firm up request is sent to the buyer (an algorithmic user)



Algorithmic User Firm-Up and Execution

6: The buyer (an algorithmic user) submits a firm order to BlockMatch Asia for matching and executes against the resting sell order in **250k shares at the mid-point of the Primary Exchange**



Manual vs Manual

Order Entry

1: Buyer (a manual user) submits conditional order to BlockMatch Asia to buy 500k shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer

2: Seller (a manual user) submits conditional order to BlockMatch Asia to sell 250K shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer



Firm Up Request

3: BlockMatch Asia identifies matchable contra liquidity and sends firm up request to buyer and seller asking them to send a firm order for matching. Both buyer and seller have 30 seconds to respond



Firm-Up and Execution

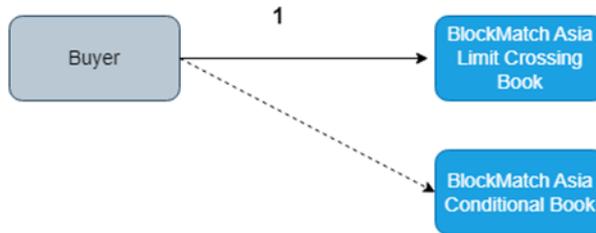
4: Both buyer and seller 'firm up' by submitting firm orders to BlockMatch Asia for matching and trade is executed in **250k shares at the mid-point of the Primary Exchange**



Resting Firm Order with Tag to Conditional Book vs Conditional Order (either algorithmic or manual)

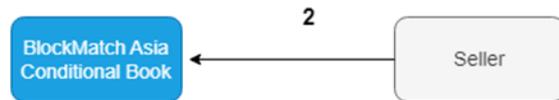
Resting Firm Order Tagged to Conditional Book

1: Buyer is a resting firm order in the BlockMatch Asia Limit Crossing Book. The order is tagged with Tag 7098 and is visible to the Conditional Book. Order is to buy 500k shares and is pegged to the mid-point of the Primary Exchange Best Bid/Offer



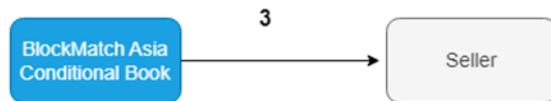
Conditional Order Submission on Contra Side

2. Seller submits conditional order to BlockMatch Asia to sell 250K shares. Order is pegged to the mid-point of the Primary Exchange Best Bid/Offer



Firm-Up Request to Conditional Order

3. BlockMatch Asia identifies matchable contra liquidity and sends a firm-up request to the seller asking them to send a firm order for matching. The seller has a short time window of 2 seconds to respond



Firm-Up and Execution

4. Seller 'firms-up' by sending firm order to BlockMatch Asia for matching and executes against the resting firm buy order for **250k shares at the mid-point of the Primary Exchange Best Bid/Offer**



Outcomes	
Both buyer and seller firm-up in same size as underlying conditional order	As described in the workflow above. Buyer has entered a firm order for 500k shares and seller 250k shares. Trade executes at mid-point of the primary exchange for 250k shares.
Seller firms up in larger size than underlying conditional order	Seller increases size when firming up and responds with 400k shares rather than 250k, and buyer enters firm order for 500k. Trade executes at mid-point of the primary exchange for 400k.

Buyer firms up in lesser size than underlying conditional order	Buyer enters firm order smaller in size than original conditional at 200k shares, and seller in full original size of 250k. Trade executes at mid-point of the primary exchange for 200k.
Seller fails respond to firm up request to send a firm order	Buyer sends firm order and seller fails to respond. Buyers order will execute against any matchable resting liquidity in the Limit Crossing Book.
Both buyer and seller fail to respond to firm up request and send a firm order	No execution occurs.

6.28.3 Onward Routing

BlockMatch does not provide for routing of orders onwards to other liquidity pools.

6.38.4 Trade Price

Within the Limit Crossing Book, Limit orders and pegged orders, can only ~~cross-execute~~ at, or better than the best bid or ask published by ~~SEHK the Primary Exchange~~ at the time of execution. ~~This also applies for stocks that triggered the volatility control mechanism. Where the order book at the Primary Exchange If trading at SEHK~~ is a crossed book or in suspension, BlockMatch will not execute trades. Market-On-Close orders will cross with an indicative price (previous close) and then re-price to the closing price once it is published.

6.48.5 Counterparty Selection

Within BlockMatch, Instinet categorises clients based on the nature of their order flow within one of the following profiles:

- **Institutional:** Agency flows and agency algo users
- ~~Principal:~~ Nomura ~~proprietary trading desk flow~~ ~~Group entities~~
- **Liquidity Providers:** Specialised liquidity providers (including low-latency strategies)
- **Active Trader:** Other latency sensitive participants (not restricted to liquidity provision strategies)
- **Partner Broker:** DMA flow from external brokers

Clients can choose to tailor their interactions to target one or multiple profiles (the default setting is to interact with all profiles). Counterparty selection requests should be directed to your Instinet relationship manager. Instinet may monitor executions, and in addition will review Counterparty Selection settings and execution reports monthly to ensure service integrity.

Clients have a MemberProfile: the category which the client belongs to, and TargetProfiles: the categories the client is willing to interact with.

- **MemberProfile:** maps a client to a profile, and is used to define the categories to which a client belongs.

- **TargetProfile:** maps a client to the profiles against which it is willing to cross. Each client can have any number of target crossing profile codes.

6.58.6 Priority

Matching priority in the Limit Crossing Book is on a price, size, time basis meaning where there are several orders resting at the same price level, larger sized orders go to the top of the queue. Where orders at a given price level are of the same size, orders are then prioritised by time. Priority in the Market-on-Close Book is time only, as all orders are matched at the closing auction price. Priority in the Conditional Book is size, time, as all orders are pegged to the mid-point of the [SEHK-Primary Exchange](#) best bid offer. In addition, agency orders have priority over principal orders at any given price level.

6.68.7 Order Types

BlockMatch supports the following order types:

Order Type	Comment	Priority
Limit	Limit Order is an order with a limit price	Price, Size, Time
Fill or Kill	The order will be totally filled or cancelled immediately	Price, Size, Time
Immediate or Cancel	The order will trade as much as possible and the have the residual cancelled immediately	Price, Size, Time
Pegged orders	<p>Multiple pegged order types supported:</p> <ul style="list-style-type: none"> • Primary Peg Types: <ul style="list-style-type: none"> ○ Basic Primary Peg – pegged to the SEHK-Primary Exchange best bid or offer. Order will dynamically move with the market up to the limit price. ○ Primary Peg with Increments – pegged at user defined increment away from the same side of the Primary Exchange SEHK best bid or offer. • Mid Peg Types: <ul style="list-style-type: none"> ○ Basic Mid Peg – pegged to the mid-point of the Primary Exchange SEHK best bid offer. Order will dynamically move with the market up to the limit price. ○ Mid Peg with Increments – pegged at user defined increment away from middle of Primary Exchange SEHK best bid offer. Order will dynamically move with the market up to the limit price. • Market Peg Types: <ul style="list-style-type: none"> ○ Basic Market Peg – pegged to the contra-side of the SEHK best bid or offer. Order will dynamically move with the market up to the limit price. 	Price, Size, Time

	<ul style="list-style-type: none"> Market Peg with Increments – pegged at user defined increment away from the contra-side of the Primary Exchange SEHK best bid or offer. Order will dynamically move with the market up to the limit price. 	
MOC	Market-On-Close. Trades are executed at the day's Primary Exchange SEHK closing auction price. Clients will be sent indicative fills as they are matched using the previous day's closing price, and are repriced to the day's closing auction price, following completion of the Primary Exchange SEHK closing auction. Trades will be reported to SEHK on the following trading day using the "previous day's trade" flag.	Time only

6.78.8 Minimum Quantity

Clients can apply a minimum executable quantity, specified as a set number of shares on a per order basis.

6.88.9 Tick Sizes

Tick Sizes in BlockMatch [follow the tick size regime of each Primary Exchange respectively. Where the Primary Exchange Best Bid Offer is at an odd number of ticks, for example 100-101, mid-point orders will be matched sub-tick at 100.5.](#) are defined as follows:

Low Range	High Range	Price Step
0	9.999	0.001
0.25	0.499	0.001
0.5	9.999	0.001
10	19.998	0.002
20	99.995	0.005
100	199.99	0.01
200	499.98	0.02
500	999.95	0.05
1000	1999.9	0.1
2000	4999.8	0.2
5000 or above		0.5

Orders entered into BlockMatch that have a limit price between the spread will be rounded conservatively; that is, for buy orders, downwards to the nearest price step and upwards for sell orders.

6.98.10 [Quantity Board Lot Sizes and Quantity.](#)

The maximum order size is defined on a per-client basis as part of Instinet's standard pre-trade risk controls. There is no default maximum share/lot size for orders entered into BlockMatch.

BlockMatch follows the board lot sizes of the relevant Primary Exchange and will therefore accept board lots only. Any mixed or odd lot orders will be rejected. Board lots are defined and set by SEHK. ~~The maximum order size is defined on a per-client basis as part of Instinet's standard pre-trade risk controls. There is no default maximum share/lot size for orders entered into BlockMatch.~~

6.108.11 Side

BlockMatch will support Buy and Long Sell only. Any other side will be rejected.

6.11 Supported Securities

BlockMatch will support trading of all securities tradeable on SEHK ~~the Primary Exchanges that have the same settlement process as an ordinary stock/equity security. This includes ordinary stocks, exchange-traded funds, but not bonds. Orders for SEHK bonds/fixed income securities will be rejected.~~

79 Cancellation and Amendment Process

7.19.1 Client Cancellation

Clients are able to cancel orders sent to the BlockMatch Limit Crossing or Conditional Book at any time until they become fully filled. Market-On-Close orders may be cancelled at any time, but once an indicative fill has been issued, that part of the order can no longer be cancelled.

7.29.2 Client Amendment

Clients are able to modify the quantity and price of their orders in the Limit Crossing Book subject to ~~price, size, time priority. In the Conditional Book size, time priority and time priority in the Market-On-Close Book. Amended orders are timestamped with time amended and prioritised accordingly~~ price, size, time priority as described at 8.6 and 8.7.

7.39.3 Trade Cancel/Trade Correct

Instinet has discretion to cancel/correct a trade that has already occurred on BlockMatch. This facility is not generally available and will only be used to correct genuine errors of faults. Trades already reported to or published on the Primary exchange-Exchange cannot be cancelled/corrected by Instinet, as they are subject to the Rules of ~~SEHK~~ the Primary Exchange.

7.49.4 Force Cancel

In the event of a force majeure, connectivity problems, clearly anomalous trades or other relevant and genuine emergency situations, Instinet reserves the right to force cancel an order in BlockMatch, if in Instinet's absolute discretion, such a cancellation is required. Impacted participants will be notified for any such cancellations.

Orders outstanding in BlockMatch after trading hours will be cancelled back to clients. They will not roll over to the next trading day.

7.59.5 Contingency Arrangement

If BlockMatch is not operational due to a system failure, data services failure or any other reasons, unexecuted orders may be either cancelled, or held pending resolution of the incident. Instinet will use appropriate communication channels to inform impacted clients of the causes, or possible causes and to confirm the way orders will be handled.

810 Aggregation

Orders are not aggregated in BlockMatch.

911 Self-Crossing

By default, all clients can execute against their own contra orders in BlockMatch. If required, the default setting can be changed and clients ~~and can~~ switch off self-crossing. Clients are expected to have controls in place to ensure compliance with relevant rules, particularly regarding prevention of wash trades.

1012 Internal Control Process

10.12.1 Stock Suspension

There will be no trading of stocks during any crossing time in BlockMatch if the stock is in suspension at ~~SEHK~~ the Primary Exchange. In the case of a Market-On-Close cross, if after the preliminary match the stock becomes suspended from trading, Instinet will still execute the match if a Closing price is ascertainable by Instinet. The indicative trade will be cancelled if a Closing price cannot be determined by Instinet.

10.12.2 Price Range Checking

BlockMatch will allow matching of orders in the Limit Crossing Book at or better than the best available bid and offer on ~~SEHK~~ the Primary Exchange at ~~that point in time~~ the time of execution. Orders more aggressively priced (but still within Instinet's pre-trade risk controls, set up on a per client basis) will be rounded down to the far touch price and more passively priced orders will rest in the book until they come into range or BlockMatch closes for the day.

10.12.3 Schedule of Internal Users

In order to provide monitoring, support, governance, and operational assistance to clients, the following Instinet users have access to certain data within BlockMatch:

Department	Title	Real-time visibility?	Reason for Access
Technology	Asia Trading Operations	Y	Application support.
	Product Strategy	N	Product support.
Operations	Middle Office/settlements	N	Allocations, booking, clearing and settlement.
Legal & Compliance	Compliance	N	Trade surveillance and monitoring.
Front office	Electronic coverage	N	Account coverage for clients.
	Head of BlockCross APAC	Y	Has access to manual conditional orders only. Manages client relationships and aspects of application support for manual conditional orders.
	Head of Liquidity Strategy	Y	Managing development of ALP liquidity and performance. Managing client relationships and aspects of application support for manual conditional orders.
	Responsible officers/regulatory managers	N	Supervision and Management.
	Regional front office traders.	N	Real time post trade visibility, for transmission of orders to local brokers for publication at Primary Exchange.

1113 Settlement

~~Clients are reminded that settlement of transactions will take place in accordance with the relevant Primary Exchange, Clearing and Settlement procedures. This includes changes to settlement timing due to typhoons, black rainstorms and other contingency events.~~

~~Clearing and settlement follows the existing post trade processes of SEHK. Clearing and settlement will conclude in the usual manner in accordance with the rules, regulations and procedures of SEHK the Primary Exchange. Participants Clients are required to inform themselves of these rules, regulations and procedures and adhere to them in accordance with Instinet's usual terms of business, for trading SEHK.~~

~~Participants are reminded that settlement of transactions will take place in accordance with CCASS Operational procedures. This includes changes to settlement timing due to typhoons, black rainstorms and other contingency events.~~

Market	Primary Exchange	Settlement for Limit Crossing Book Trades	Settlement for Market-on-Close Trades
--------	------------------	---	---------------------------------------

Hong Kong⁶	SEHK	T+2	T+2
Indonesia	IDX	T+2	T+2
Malaysia	KLSE	T+2	T+2
Philippines	PSE	T+3	T+3

[Trades reported to, or published on the Primary Exchange the day after trade date settle using the trade date \(excluding Malaysia\).](#)

[As transactions are reported to SEHK with a tag indicating the trade date to be the actual date of the transaction.](#)

⁶ [BlockMatch trades in SEHK securities executed between 12:00 and 13:00 are reported after 13:00:30.](#)

Disclaimer

©20222023, Instinet Incorporated and its subsidiaries. All rights reserved. INSTINET and BlockMatch are registered trademarks in the United States and other countries throughout the world. This material is provided for informational purposes only and does not constitute an offer, solicitation, or recommendation with respect to the purchase or sale of any security. It does not take into account the particular investment objectives, financial situation or needs of individual clients. The author of these Guidelines is Instinet Pacific Limited, which is authorised and regulated by the Securities and Futures Commission of Hong Kong, and the Monetary Authority of Singapore (Recognised Market Operator). These Guidelines are provided for informational purposes only and do not supersede or amend any agreement in place between you and any Instinet Group companies. Updates to this information will be published from time to time and made available at <https://www.instinet.com/legal-regulatory>.